# FULL YEAR OF 2022 RESULTS

TICKERS: IDX : MTEL

#### SHAREHOLDER COMPOSITION:

PT Telkom Indonesia (Persero) Tbk : 71.87% Public : 28.13% CREDIT RATING: Pefindo : idAAA (Stable Outlook)

# **Highlights**

- PT Dayamitra Telekomunikasi Tbk ("Mitratel" or the "Company") recorded revenue of Rp 7,729 billion in FY22, or increased by 12.5% YoY, far above industry growth. EBITDA and Net Profit grew by 18.5% and 29.3% YoY respectively, resulted in EBITDA Margin and Net Profit Margin expansion that increased by 4.0 ppt and 3.0 ppt to 79.5% and 23.1%, respectively.
- Tower Leasing business was still the main growth driver, recorded revenue of Rp 6,371 billion or an increase of 17.4% YoY, driven by the addition of both towers and colocation.
- With 35,418 towers owned, Mitratel has become the largest tower provider in Southeast Asia. Moreover, we also expanded our portfolio in the fiber optic sector by deploying 10,629 km organically and acquired another 6,012 km to strengthen the business ecosystem.

Financial Highlights			
Key Indicators		YoY	
(Rp. Bn)	FY22	FY21	Growth (%)
Revenue	7,729	6,870	12.5
Expenses	4,576	4,129	10.8
Operating Profit	3,153	2,740	15.1
EBITDA	6,142	5,185	18.5
EBITDA Margin (%)	79.5	75.5	4.0 ppt
Net Income	1,785	1,381	29.3
Net Income Margin (%)	23.1	20.1	3.0 ppt

Operational Highlights				
Key Indicators		ΥοΥ		
(Tenant)	FY22	FY21	Growth (%)	
Tower	35,418	28,206	25.6	
Colocation	16,588	14,388	15.3	
Tenant	52,006	42,594	22.1	
Reseller	2,818	2,816	0.1	
Tenant Inc. Reseller	54,824	45,410	20.7	
Tenancy Ratio (x)	1.47	1.51	(0.04) ppt	

#### **Investor Relations**

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#### DISCLAIMER

This document contains financial conditions and result of operation, and may also contain certain projections, plans, strategies, and objectives of the Company, which would be treated as forward-looking statements within the meaning of applicable law. Forward looking statements, by their nature, involve risk and uncertainty that could cause actual results and development to differ materially from those expressed or implied in these statements. PT Dayamitra Telekomunikasi Tbk does not guarantee that any action, which may have a taken in reliance on this document, will bring specific results as expected.

# PT DAYAMITRA TELEKOMUNIKASI Tbk FULL YEAR 2022 (AUDITED)

The following analysis and discussion are based on the Indonesia financial accounting standards (PSAK) financial statements for 2022 and 2021.

#### Revenues

Key Indicators		ΥοΥ		
(Rp. Bn)	FY22	FY21	Growth (%)	
Tower Leasing	6,371	5,425	17.4	
Reseller	699	653	6.9	
Tower-Related Business	659	791	(16.7)	
Total	7,729	6,870	12.5	

In 2022, Mitratel's consolidated revenue grew by 12.5% YoY to Rp 7,729 billion, with Tower Leasing continued to be the growth driver. The detail of revenue is as follows:

- Tower Leasing increased by 17.4% YoY to Rp 6,371 billion, driven by the additional tenants, including from the acquisition of Telkomsel towers and others in 2022.
- Reseller experienced growth with revenue of Rp 699 billion during the period, mainly due to the addition of reseller tenants and the renewal process in 2022.
- Tower-Related Businesses posted revenue of Rp 659 billion, decreased 16.7% from last year as the Company continued to be more selective in capturing the business aimingopportunities related to towers with higher margins.

## **Expenses**

Key Indicators	ΥοΥ		YoY	
(Rp. Bn)	FY22	FY21	Growth (%)	
Operating Expense				
Planning, operation and maintenance of telecommunication towers	487	472	3.1	
Construction and project management	531	652	(18.5)	
General and administrative expenses	265	207	28.0	
Employee compensation expenses	253	255	(0.8)	
Other operating expenses	51	98	(47.9)	
Total Operating Expenses	1,587	1,684	(5.8)	
Depreciation	1,585	1,317	20.3	
Amortization	1,404	1,128	24.5	
Total Expenses	4,576	4,129	10.8	

Mitratel recorded total expenses of Rp 4,576 billion which increased by 10.8% YoY, with Operating Expenses decreased by 5.8% YoY to Rp 1,587 billion. The load breakdown is as follows:

- Planning, operating, and maintaining the telecommunication towers increased by 3.1% YoY to Rp 487 billion. Mitratel successfully managed the expense growth in planning, operating and tower maintenance far below the growth in tower leasing revenue, as a result of business scale and improving operating leverage.
- Construction and project management fell 18.5% in line with the company's strategy to be more selective in capturing Tower Related Business with better profitability.
- Employee compensation expenses are relatively stable at Rp 253 billion or down by 0.8%, driven by organizational transformation that is more oriented towards the effectiveness of business processes and resource management, adaptive to business dynamics, and prioritizing quality of service to customers.
- General and administrative expenses amounted to Rp 265 billion or an increase of 28.0%, driven by more intensive program to improve corporate relationship with investors, other activities related to Mitratel's status as a public company and and new IT system operational
- Depreciation & Amortization increased by 22.2% YoY to Rp 2,989 billion, driven by the addition of telecommunication tower assets acquired from Telkomsel and others, as well as new organic towers during the year. The increase in Amortization stemmed from the addition of land lease contracts of the 6,088 towers acquired and the construction of telecommunication towers during FY22.
- Other operating expenses decreased by 47,9% YoY mainly due to a decrease in the Allowance for Accounts Receivable, driven by an increase in collectability of receivables during FY22 and a change in the telecommunication tower-related cooperation expense scheme that was recorded as amortization.

## **EBITDA and Net Income**

In 2022, EBITDA grew 18.4% YoY to Rp 6,142 billion, with EBITDA margin increased to 79.5% from 75.5% in the previous year. The growth in EBITDA reflected an increase in profitability with the addition of towers owned after the last acquisition. Furthermore, the Company recorded a Net Income of Rp 1,785 billion, or an increase of 29.3% YoY, with a Net Income margin of 23.1% compared to 20.1% last year.

## **Financial Position**

Key Indicators	End of		
(Rp. Bn)	FY22	FY21	Growth (%)
Total Assets	56,072	57,728	(2.9)
Total Liabilities	22,264	24,083	(7.6)
Total Equity	33,808	33,645	0.5

Total Assets at the end of FY22 reached Rp 56,072 billion, decreased by 2.9% mainly due to dividend cash payments to shareholders and long-term loan debt payments in FY22.

 Total Liabilities at the end of FY22 fell 7.6% to Rp 22,264 billion, mainly from the early payment of longterm loan debt in FY22. Equity increased by 0.5% to Rp 33,808 billion mainly due to the dividend payments on net profit for the 2021 fiscal year made with the approval of the Annual General Meeting of Shareholders.

## **Cash Flows**

Key Indicators		ΥοΥ		
(Rp. Bn)	FY22	FY21	Growth (%)	
Cash Flows from Operating Activities	6,020	5,363	12.2	
Cash Flows from/(used in) Investing Activities	(10,893)	(12,597)	(13.5)	
Cash Flow from/(used in) Financing Activities	(7,921)	25,851	(130.6)	
Net Increase (Decreased) in Cash & Cash Equivalents	(12,794)	18,617	(168.7)	
Cash and Cash Equivalents at Beginning of Year	19,133	516	3,607.8	
Cash and Cash Equivalents at End of Period	6,339	19,133	(66.9)	

- Net cash obtained from operational activities during the period amounted to Rp 6,020 billion, grew 12.2% YoY. The increased was influenced by the payment of VAT on fixed assets from tower acquisitions which was offset by the Company's business growth with cash receipts from customers reaching Rp 8.073 billion in FY22.
- Net cash used for investment activities decreased by 13,5% in the FY22 period of IDR 1,704 billion, mainly from cash disbursements related to the acquisition of 6,000 telecommunication towers from Telkomsel in July 2022, while for the 2021 period came from cash disbursements related to the acquisition of telecommunication towers from Telkomsel by 4,139 towers in February 2021 and 4,000 towers in August 2021.
- Net cash used for financing activities decreased by 130.6% YoY due to equity participation by Telkom in February 2021. In addition, there was a long-term loan debt payments of Rp 10.325 billion during the FY22 period, which caused cash from financing activities to decline.
- Cash and Cash Equivalents at the End of Period decreased by 66.9% YoY due to the use of cash raised from the Initial Public Offering (IPO) corporate action for the Company's organic and inorganic needs.

## Debt & Net Debt

Currencies	End of		
(Rp. Bn)	FY22	FY21	Growth (%)
Debt	15,290	18,071	(15.4)
Net Debt	8,936	(1,062)	941.2

The Company's Net Debt reached Rp 8,936 billion at the end of FY22, increased 941.2% YoY compared to the end of 2021. All Mitratel's debts are denominated in Rupiah, consisting of short-term and long-term bank loans. Because all loans are denominated in Rupiah, Mitratel has no exposure to foreign currency risk.

Mitratel's debt-to-equity ratio ("DER") and debt to EBITDA ratio remained relatively low at 45.2% and 1.5x.

## **Gearing Ratio**

		End of	
Ratios (%)	FY22	FY21	Growth (ppt)
Net Debt to Equity	26.4	(3.2)	29.6
Debt to Equity	45.2	53.7	(8.5)
Net Debt to EBITDA (times)	1.5	(0.2)	1.7
Debt to EBITDA (times)	2.5	3.5	(1.0)

Notes:

Net Debt to Equity is calculated as Total Debt deducted by Cash & Cash Equivalent, then divided by Total Equity .

Debt Equity is Total Debt divided by Total Equity Net Debt to EBITDA is calculated as Total Debt deducted by Cash & Cash Equivalent, then divided by Annualized EBITDA 

Debt to EBITDA represented by Total Debt divided by Annualized EBITDA

## **Financial Ratios**

	End of		
Ratios (%)	FY22	FY21	Growth (ppt)
EBIT Margin	40.7	40.1	(0.5)
EBITDA Margin	79.5	75.5	4,0
Net Income Margin	23.1	20.1	3.0

		End of	
Ratios (%)	FY22	FY21	Growth (ppt)
Current Ratio	77.3	329.0	(251.7)
Total Liabilities to Equity	65.9	71.6	(5.7)
Return on Assets	3.2	2.4	0.8
Return on Equity	5.3	4.1	1.2

Notes: EBIT Margin is EBIT to Revenue

EBIT is calculated as Profit Before Cost of Funding and Tax divided by Revenue. EBITDA Margin is EBITDA to Revenue 

EBITDA is calculated as Operating Profit plus Depreciation and Amortization divided by Revenue. 

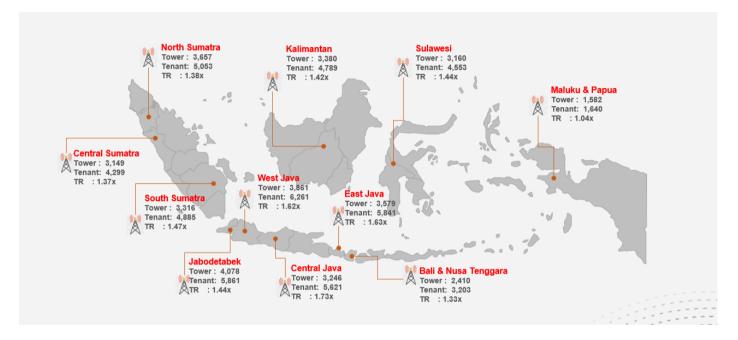
Net Income Margin is calculated as Profit Attributable to Owners of the Company divided by Revenue

Current Ratio represented by Current Assets divided by Current Liabilities

Total Liabilities to Equity is Total Liabilities to Total Equity Return on Assets represented by Total Profit divided by Total Assets Return on Equity represented by Total Profit divided by Total Equity 

# **COMPANY PORTOFOLIO**

Mitratel currently owns 35,418 towers in Indonesia. During the FY22 period, Mitratel built 1,163 new towers and acquired 6,088 towers, making Mitratel the largest tower provider in Southeast Asia in terms of total tower ownership. Mitratel's portfolio includes 14,764 towers in Java and 20,654 towers located outside Java or about 58% of the total towers. The growth of additional tenants outside Java was 25%, much higher than in Java which was only 19%. This shows that the company's strategy for expansion and optimizing growth outside Java is in line with the expansion strategy of cellular operators in Indonesia. Below is a map of the distribution of Mitratel tower locations in Indonesia.



Mitratel has now become the main tower consolidator in Indonesia, having successfully acquired around 21,000 towers over the last 4 years. Excluding tower providers in China and Russia, Mitratel's position in terms of total towers ownership is in the top 12 globally. Mitratel's portfolio is a unique competitive advantage and is difficult for other tower providers to replicate given the massive number and distribution of towers. In the medium term, Mitratel still plans to add to its portfolio in the Indonesian market by optimizing plans to increase the coverage and capacity of cellular operators for both 4G and 5G networks.

The Company also deploys fiber optics to provide better service and value for mobile operators so that our customers can improve their final consumer experience. The development of fiber optic networks is also critical in anticipating the expansion of the mobile operator business when 5G technology will be deployed more massively in the next few years.

# **COMPANY STRATEGY**

The company's strategy in the near term is to increase leadership in the region, increase utilization and asset monetization, improve the company's fundamentals, especially in terms of growth and profitability, capture and maximize new business potential and strive to increase company value through efforts that can increase capital gains and dividen yields for all shareholders.

## Mitratel's Leadership in Indonesia's Tower Industry

With a total of more than 35,000 towers, Mitratel will be the tower company of choice for operators for their expansion strategy considering that Mitratel's tower coverage will have a very high level of compatibility with the cellular operator's network expansion needs. In addition, the towers that have been successfully acquired from Telkomsel have strategic locations with proven business cases so that they become more attractive for other cellular operators to colocate these towers.

## Improved Utilization and Monetization in Single Tenant Towers

Mitratel currently has around 25,000 towers with single tenant spread throughout Indonesia, of which 62% are located outside Java. The company is very confident that the cellular operator's strategy in terms of increasing network coverage is to go outside Java, where the potential for economic growth is estimated to be greater than Java.

## Improved Tower Business Growth and Profitability

During 2022, the company continues to make efforts to carry out initiatives that can increase the company's growth both organically and inorganically. If we break down the company's growth on a consolidated basis, then the growth driven by organic initiatives is 5% which is still greater than the industry's growth of 4%. Meanwhile, the inorganic growth of 16% was contributed by the acquisition of towers that have high collocation potential as a new source of growth for the company. In addition, the company continues to carry out operational efficiency processes both in terms of opex and capex such as maintaining the ratio of operating expenses & tower maintenance, improving the land lease management, and increasing the profitability of the tower-related business.

## **Selectively Capture New Business Opportunities**

The company succeeded in transforming its business expansion into an infrastructure company by adding the fiber optic business, where in 2022 it managed to get as many as 25,194 km of orders and 6,000 km from the acquisition. The availability of fiber optic business in tower companies is crucial to complete the integration between wireless mobile systems and reliable network connectivity so that it becomes one of Mitratel's competitive advantages in the eyes of cellular operators.

In addition, Mitratel will also conduct studies related to other supporting businesses in the tower ecosystem such as backup power systems (rectifier & battery), far-end edge computing and the Internet of Things.

Mitratel provides integrated solutions for telecommunications operators and non-operator by utilizing complete infrastructure, including towers and fiber optic spread throughout Indonesia.

Mitratel is expanding its services into a tower ecosystem, including a supporting business portfolio to create greater value for customers. Mitratel took the initiative to utilize small cell solutions for 5G, then equipped them with edge computing and IoT as an effort to make Mitratel the tower provider of choice for customers.

## Efforts to Increase Company Market Capitalization

The increase in the Company's fundamentals is not the sole factor in increasing market capitalization, so the Company is required to carry out other activities that can support the improvement of the Company's image as a premium tower company. In 2023, Mitratel prepared a corporate brand development program, improving relations with investors and potential investors through several activities, such as efforts to be indexed in reputable domestic and global indices to attract new potential investors and increase the liquidity of the Company's shares.

## **Ensuring Independency**

As Mitratel now become the largest tower operator with more than 35,000 towers located in strategic locations across Indonesia, we have the leading position and committed to support all Mobile Network Operators in expanding and strengthening their coverages, as the commitment towards better connectivity for all the nation and the focus on being the largest independent tower operator in Indonesia and South East Asia.

# ESG Initiatives, Business Continuity, Awards and Recognition

Through ESG and business sustainability programs, the Company seeks to create synergies between stakeholders to contribute to environmental sustainability activities, social progress, governance development, and business sustainability. Here are the latest developments related to this:

- 1. In 2022, as a follow-up to implementing the principle of sustainability, Mitratel formulates a sustainability policy as a reference and direction for implementing sustainability initiatives in Mitratel's operational areas or the distribution and sales areas of its products and services. The sustainability policy is also the policy foundation for business and investment activities that are in line with Mitratel's sustainability commitments and serves as a reference for Mitratel in interacting with various stakeholders. The preparation of the Company's sustainability policy involves management and different internal functions within Mitratel and is guided by independent sustainability experts. The sustainability policy, in its formulation, considers the applicable principles of social and environmental responsibility, such as ISO 26000 Guidance on Social Responsibility, Global Reporting Initiative (GRI) Standards, SDG, and AA1000 Stakeholder Engagement Standard (SES).
- 2. In the environmental field. Mitratel succeeded in reducing the use of diesel by 11.2%, driven by efficiency and good operational management carried out by the Company.
- 3. The Indonesia Stock Exchange (IDX) evaluates the Jakarta Islamic Index 30, known as JII30, where the shares of PT Dayamitra Telekomunikasi Tbk (MTEL) or "Mitratel" are included in the list of new members of the JII30 index, which took effect on 1 December 2022. The JII30 index contains 30 issuers that meet the criteria as a company that implements sharia principles. In addition, another measure is having good fundamental business performance, governance and liquidity.
- 4. Regarding corporate governance, the Company has achieved ISO 31000 Risk Management Certification, and ISO 45001 Occupational Health and Safety Certification. Mitratel is currently in the evaluation process to obtain ISO 9001:2008 certification for quality management systems and ISO 27001 for information security management systems.
- 5. The following are Corporate Social Responsibility (CSR) activities in the 4<sup>th</sup> quarter of 2022:
  - a. On December 8, 2022, Mitratel assisted in the form of cash in the amount of IDR 100 million, delivered directly by the Chief of Finance and Risk Officer. On this occasion, Mitratel also assisted several local employees who were victims of the Cianjur earthquake as a form of solidarity and empathy for Mitratel personnel and the Company.
  - b. On December 24, 2022, Mitratel's Chief Operating Officer made a working visit as part of the 2022 & New Year 2023 Christmas Alert Post. During this occasion, Mitratel assisted the Debora and Bhakti Luhur orphanages in the handover and inauguration of clean water sources at Roudotul Mubtadi'in boarding school, Madiun.

- 6. As of 31 December 2022, apart from Jakarta Islamic Index 30 or JII30, Mitratel is included in other reputable indexes as follows:
  - IDX80 is an index that measures the price performance of 80 highly liquid stocks, large market capitalization, and supported by outstanding fundamentals. Mitratel is one of 11 new IDX80 issuers.
  - IDX ESG Leaders is an index that measures the price performance of stocks with good Environmental, Social, and Governance (ESG) ratings are not involved in significant controversy, and have transaction liquidity and good financial performance.
  - FTSE Equity Global Index, is a global index used as a reference for investing internationally. Mitratel is included in the FTSE Global Index for the Mid-Cap, FTSE All-World, FTSE All-Cap, and FTSE Total Cap series. The Indonesian stock exchange is the only one that falls into these four categories on 20 June 2022.



#### PT DAYAMITRA TELEKOMUNIKASI Tbk. DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN KONSOLIDASIAN Tanggal 31 Desember 2022 (Disajikan dalam ribuan Rupiah, kecuali dinyatakan lain)

PT DAYAMITRA TELEKOMUNIKASI Tbk. AND ITS SUBSIDIARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION As of December 31, 2022 (Expressed in thousands of Indonesian Rupiah,unless otherwise stated)

	31 Desember 2022/ December 31, 2022	31 Desember 2021/ December 31, 2021	
ASET			ASSETS
ASET LANCAR			CURRENT ASSETS
Kas dan setara kas - neto	6.338.773.319	19.133.193.156	Cash and cash equivalents - net
Kas yang dibatasi penggunaannya	15.408.150	17.411.097	Restricted cash
Aset keuangan diukur pada nilai waja	r		Financial asset at fair value
melalui laporan laba rugi	200.050.047	-	though profit or loss
Piutang usaha - neto			Trade receivables - net
Pihak berelasi	865.239.928	859.528.032	Related parties
Pihak ketiga	184.992.736	257.992.088	Third parties
Beban dibayar di muka	76.875.497	231.016.018	Prepaid expenses
Pajak dibayar di muka	169.273.410	794.217.412	Prepaid taxes
Aset lancar lainnya - neto	35.824.646	9.440.731	Other current asset - net
Total Aset Lancar	7.886.437.733	21.302.798.534	Total Current Assets
ASET TIDAK LANCAR			NON-CURRENT ASSETS
			NON-OONNENT ACCE 10
Aset tetap - neto	39.328.413.074	29.568.386.331	Fixed assets - net
	39.328.413.074 6.928.086.881	29.568.386.331 5.283.498.896	
			Fixed assets - net
Aset hak-guna - neto			Fixed assets - net Right-of-use assets - net
Aset hak-guna - neto Uang muka	6.928.086.881	5.283.498.896	Fixed assets - net Right-of-use assets - net Advance payments for purchase
Aset hak-guna - neto Uang muka pembelian aset tetap - neto	6.928.086.881	5.283.498.896	Fixed assets - net Right-of-use assets - net Advance payments for purchase of fixed assets - net Prepaid expenses - net of current portion
pembelian aset tetap - neto Beban dibayar di muka -	6.928.086.881 62.292.692	5.283.498.896 55.204.359	Fixed assets - net Right-of-use assets - net Advance payments for purchase of fixed assets - net Prepaid expenses -
Aset hak-guna - neto Uang muka pembelian aset tetap - neto Beban dibayar di muka - setelah dikurangi bagian lancar Taksiran tagihan pajak	6.928.086.881 62.292.692	5.283.498.896 55.204.359 34.126.356	Fixed assets - net Right-of-use assets - net Advance payments for purchase of fixed assets - net Prepaid expenses - net of current portion
Aset hak-guna - neto Uang muka pembelian aset tetap - neto Beban dibayar di muka - setelah dikurangi bagian lancar	6.928.086.881 62.292.692 25.010.984	5.283.498.896 55.204.359 34.126.356 32.047.314	Fixed assets - net Right-of-use assets - net Advance payments for purchase of fixed assets - net Prepaid expenses - net of current portion Estimated claims for tax refund Intangible assets - net Goodwill
Aset hak-guna - neto Uang muka pembelian aset tetap - neto Beban dibayar di muka - setelah dikurangi bagian lancar Taksiran tagihan pajak Aset takberwujud - neto	6.928.086.881 62.292.692 25.010.984 922.288.123	5.283.498.896 55.204.359 34.126.356 32.047.314 975.501.421	Fixed assets - net Right-of-use assets - net Advance payments for purchase of fixed assets - net Prepaid expenses - net of current portion Estimated claims for tax refund Intangible assets - net
Aset hak-guna - neto Uang muka pembelian aset tetap - neto Beban dibayar di muka - setelah dikurangi bagian lancar Taksiran tagihan pajak Aset takberwujud - neto <i>Goodwill</i>	6.928.086.881 62.292.692 25.010.984 922.288.123 466.719.136	5.283.498.896 55.204.359 34.126.356 32.047.314 975.501.421 466.719.136	Fixed assets - net Right-of-use assets - net Advance payments for purchase of fixed assets - net Prepaid expenses - net of current portion Estimated claims for tax refund Intangible assets - net Goodwill
Aset hak-guna - neto Uang muka pembelian aset tetap - neto Beban dibayar di muka - setelah dikurangi bagian lancar Taksiran tagihan pajak Aset takberwujud - neto <i>Goodwill</i> Aset pajak tangguhan	6.928.086.881 62.292.692 25.010.984 922.288.123 466.719.136 122.066	5.283.498.896 55.204.359 34.126.356 32.047.314 975.501.421 466.719.136 134.971	Fixed assets - net Right-of-use assets - net Advance payments for purchase of fixed assets - net Prepaid expenses - net of current portion Estimated claims for tax refund Intangible assets - net Goodwill Deferred tax assets



#### PT DAYAMITRA TELEKOMUNIKASI Tbk. DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN KONSOLIDASIAN (lanjutan) Tanggal 31 Desember 2022 (Disajikan dalam ribuan Rupiah, kecuali dinyatakan lain)

PT DAYAMITRA TELEKOMUNIKASI Tbk. AND ITS SUBSIDIARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued) As of December 31, 2022 (Expressed in thousands of Indonesian Rupiah, unless otherwise stated)

	31 Desember 2022/ December 31, 2022	31 Desember 2021/ December 31, 2021	
LIABILITAS DAN EKUITAS			LIABILITIES AND EQUITY
LIABILITAS			LIABILITIES
LIABILITAS JANGKA PENDEK			CURRENT LIABILITIES
Pinjaman jangka pendek	3.300.000.000	-	Short-term loan
Utang usaha			Trade payables
Pihak berelasi	242.370.126	24.910.305	Related parties
Pihak ketiga	1.649.484.316	1.248.324.627	Third parties
Utang lain-lain	12.541.666	15.408.986	Other payables
Utang pajak	74.428.769	91.306.369	Taxes payable
Beban yang masih harus dibayar	1.052.520.071	1.035.540.440	Accrued expenses
Pendapatan diterima di muka			Unearned revenues
Pihak berelasi	618.502.014	548.545.384	Related parties
Pihak ketiga	642.827.427	683.588.110	Third parties
Liabilitas jangka panjang			Current maturities of
jatuh tempo dalam satu tahun:			long-term liabilities:
Pinjaman jangka panjang	2.322.183.566	2.405.550.160	Long-term loans
Liabilitas sewa	285.694.651	422.341.097	Lease liabilities
Total Liabilitas Jangka Pendek	10.200.552.606	6.475.515.478	Total Current Liabilities
LIABILITAS JANGKA PANJANG			NON-CURRENT LIABILITIES
Liabilitas jangka panjang - setelah dikurangi bagian jatuh tempo dalam satu tahun:			Long-term liabilities - net of current maturities:
Pinjaman jangka panjang	9.667.638.748	15.665.427.725	Long-term loans
Liabilitas sewa	1.935.055.521	1.465.475.694	Lease liabilities
Provisi jangka panjang	360.941.576	394.650.093	Long-term provision
Liabilitas imbalan kerja karyawan	10.683.506	17.252.203	Employee benefits liabilities
Liabilitas pajak tangguhan	89.253.097	64.387.273	Deferred tax liabilities
Total Liabilitas Jangka Panjang	12.063.572.448	17.607.192.988	Total Non-Current Liabilities
TOTAL LIABILITAS	22.264.125.054	24.082.708.466	TOTAL LIABILITIES



#### PT DAYAMITRA TELEKOMUNIKASI Tbk. DAN ENTITAS ANAKNYA LAPORAN POSISI KEUANGAN **KONSOLIDASIAN (lanjutan)** Tanggal 31 Desember 2022 (Disajikan dalam ribuan Rupiah, kecuali dinyatakan lain)

PT DAYAMITRA TELEKOMUNIKASI Tbk. AND ITS SUBSIDIARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued) As of December 31, 2022 (Expressed in thousands of Indonesian Rupiah, unless otherwise stated)

31 Desember 2021/ December 31, 2021

	December 31, 2022	December 31, 2021	
EKUITAS			EQUITY
Modal saham - nilai nominal Rp228 per saham (angka penuh) pada tanggal 31 Desember 2022 dan 2021 Modal dasar - 220.000.000.000 saham pada tanggal 31 Desember 2022 dan 2021	1		Share capital - Rp228 par value per share (full amount) as of December 31, 2022 and 2021 Authorized - 220,000,000,000 shares as of December 31, 2022 and 2021
Modal ditempatkan dan disetor penuh - 83.539.294.344 saham pada tanggal 31 Desember 2022 dan 83.515.452.844 saham pada tanggal 31 Desember 2021	19.046.959.110	19.041.523.249	Issued and fully paid share capital - 83,539,294,344 shares as of December 31, 2022 and 83,515,452,844 shares as of December 31, 2021
Tambahan modal disetor	13.082.011.307	13.066.552.238	Additional paid-in capital
Saham treasuri Cadangan pembayaran	(681.215.455)		Treasury Share Reserve shared-
berbasis saham Komponen ekuitas lain Saldo laba	3.964.188 (362.977)	250.866	base payment Other components of equity Retained earnings
Cadangan umum	225.265.801	156.212.240	Appropriated for general reserve
Belum ditentukan penggunaannya	2.130.811.736	1.381.071.227	Unappropriated
TOTAL EKUITAS	33.807.433.710	33.645.609.820	TOTAL EQUITY
TOTAL LIABILITAS DAN EKUITAS	56.071.558.764	57.728.318.286	TOTAL LIABILITIES AND EQUITY

56.071.558.764

31 Desember 2022/



#### PT DAYAMITRA TELEKOMUNIKASI Tbk. DAN ENTITAS ANAKNYA LAPORAN LABA RUGI DAN PENGHASILAN KOMPREHENSIF LAIN KONSOLIDASIAN Untuk Tahun yang Berakhir pada Tanggal 31 Desember 2022 (Disajikan dalam ribuan Rupiah, kecuali dinyatakan lain)

PT DAYAMITRA TELEKOMUNIKASI Tbk. AND ITS SUBSIDIARY CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the Year Ended December 31, 2022 (Expressed in thousands of Indonesian Rupiah, unless otherwise stated)

	Tahun yang Berakhir pada Tanggal 31 Desember / Year Ended December 31		
	2022	2021	
PENDAPATAN	7.728.929.831	6.869.568.721	REVENUE
Penyusutan Amortisasi Perencanaan, operasional, dan peme-	(1.584.505.658) (1.404.473.103)	(1.316.958.206) (1.128.185.494)	Depreciation Amortization Planning, operation, and maintenance
liharaan menara telekomunikasi Konstruksi dan	(486.980.257)	(472.385.754)	of telecommunication towers Construction and
proyek manajemen Sewa	(531.008.204)	(651.880.913) (7.124.627)	project management Rent
Lain - lain	(67.894.555)	(74.636.171)	Others
BEBAN POKOK PENDAPATAN	(4.074.861.777)	(3.651.171.165)	COST OF REVENUES
LABA BRUTO	3.654.068.054	3.218.397.556	GROSS INCOME
Beban umum dan administrasi	(264.706.043)	(206.815.501)	General and administrative expenses
Beban kompensasi karyawan Penghasilan/(beban)	(252.601.539)	(254.750.579)	Employee compensation expenses Other operating
usaha lainnya - neto	16.577.155	(16.652.171)	income/(expenses) - net
BEBAN USAHA	(500.730.427)	(478.218.251)	<b>OPERATING EXPENSES</b>
LABA USAHA	3.153.337.627	2.740.179.305	OPERATING INCOME
Penghasilan lain-lain	70.985.878	113.293.422	Other income
Beban lain-lain	(82.023.353)	(96.285.788)	Other expenses
PENGHASILAN/(BEBAN) LAIN-LAIN NETO	(11.037.475)	17.007.634	OTHER INCOME/ ( <i>EXPENSES</i> ) – <i>NET</i>
LABA SEBELUM BEBAN			INCOME BEFORE FINANCE
PENDANAAN DAN PAJAK	3.142.300.152	2.757.186.939	COST AND TAX
Penghasilan keuangan	330.727.424	75.537.816	Finance income
Beban pendanaan sewa Beban pendanaan	(158.360.316) (897.186.635)	(115.249.748) (797.930.523)	Finance lease costs Finance costs
· ·	(037.100.003)		
LABA SEBELUM BEBAN PAJAK FINAL			INCOME BEFORE FINAL TAX EXPENSE
DAN PAJAK PENGHASILAN	2.417.480.625	1.919.544.484	AND INCOME TAX EXPENSE
BEBAN PAJAK FINAL	(457.658.947)	(308.202.134)	FINAL TAX EXPENSE
LABA SEBELUM BEBAN PAJAK PENGHASILAN	1.959.821.678	1.611.342.350	INCOME BEFORE INCOME TAX EXPENSE
BEBAN PAJAK - NETO	(174.753.819)	(230.271.123)	TAX EXPENSE - NET
LABA TAHUN BERJALAN	1.785.067.859	1.381.071.227	INCOME FOR THE YEAR
-			

Tahun yang Berakhir pada Tanggal 31 Desember /



PT DAYAMITRA TELEKOMUNIKASI Tbk. DAN ENTITAS ANAKNYA LAPORAN LABA RUGI DAN PENGHASILAN KOMPREHENSIF LAIN KONSOLIDASIAN (lanjutan) Untuk Tahun yang Berakhir pada Tanggal 31 Desember 2022 (Disajikan dalam ribuan Rupiah, kecuali dinyatakan lain) PT DAYAMITRA TELEKOMUNIKASI Tbk. AND ITS SUBSIDIARY CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (continued) For the Year Ended December 31, 2022 (Expressed in thousands of Indonesian Rupiah, unless otherwise stated)

	2022	2021	
PENGHASILAN (RUGI) KOMPREHENSIF LAIN			OTHER COMPREHENSIVE INCOME (LOSS)
Pos yang tidak akan direklasifikasi ke laba rugi:			Item that will not be reclassified to profit or loss:
(Kerugian) keuntungan aktuarial atas liabilitas imbalan kerja karyawan Pajak penghasilan terkait	(665.219) 51.376	8.858.687 (981.160)	Actuarial (losses) gains on employee benefits liabilities Income tax effect
(Rugi) penghasilan komprehensif lain - setelah pajak	(613.843)	7.877.527	Other comprehensive (loss) income - net of tax
TOTAL PENGHASILAN KOMPREHENSIF TAHUN BERJALAN	1.784.454.016	1.388.948.754	TOTAL COMPREHENSIVE INCOME FOR THE YEAR
LABA PER SAHAM DASAR (angka penuh) Dasar	21	25	BASIC EARNINGS PER SHARE (full amount) Basic
Dilusian	21	25	Diluted



#### PT DAYAMITRA TELEKOMUNIKASI Tbk. DAN ENTITAS ANAKNYA LAPORAN ARUS KAS KONSOLIDASIAN Untuk Tahun yang Berakhir pada Tanggal 31 Desember 2022 (Disajikan dalam ribuan Rupiah, kecuali dinyatakan lain)

PT DAYAMITRA TELEKOMUNIKASI Tbk. AND ITS SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS For the Year Ended December 31, 2022 (Expressed in thousands of Indonesian Rupiah, unless otherwise stated)

	Tahun yang Berakhir pada Tanggal 31 Desember / Year Ended December 31,		
	2022	2021	
Penerimaan kas dari:			Cash receipts from:
Penerimaan kas dari konsumen	8.073.655.581	7.720.072.742	Cash received from customers
Penerimaan atas restitusi pajak	1.835.639.284	1.177.966.301	Receipts from tax refund
Penghasilan pendanaan diterima	329.655.419	75.411.795	Finance income received
Pengeluaran kas untuk:			Cash disbursements for:
Pembayaran kas untuk beban usaha	(3.841.936.955)	(3.310.938.497)	
Pembayaran pajak	(364.211.362)	(281.373.998)	
Lain-lain neto	(13.148.381)	(17.951.175)	Others - net
Arus kas neto yang diperoleh			Net cash flows provided by
dari aktivitas operasi	6.019.653.586	5.363.187.168	operating activities
ARUS KAS DARI			CASH FLOWS FROM
AKTIVITAS INVESTASI			INVESTING ACTIVITIES
Pembelian aset tetap	(10.481.849.178)	(12.405.658.807)	
Reksadana yang diukur pada nilai wajai		,	Mutual fund at fair value
melalui laporan laba rugi	(200.000.000)	-	through profit loss
Pembayaran atas uang muka			Advance payments for
pembelian aset tetap	(136.943.057)	(129.295.506)	•
Penambahan aset takberwujud	(74.504.405)	(39.963.299)	
Hasil dari pelepasan aset tetap	-	36.454.778	Proceeds from disposal of fixed assets
Pembayaran untuk akuisisi entitas anak	-	(58.584.209)	Payments for the acquisition of subsidiary
Arus kas neto yang digunakan			Net cash flows used in
untuk aktivitas investasi	(10.893.296.640)	(12.597.047.043)	
ARUS KAS DARI			CASH FLOWS FROM
AKTIVITAS PENDANAAN			FINANCING ACTIVITIES
Penerimaan pinjaman			Proceeds from
jangka panjang	4.530.000.000	11.194.000.000	long-term loans
Penerimaan pinjaman			Proceeds from
jangka pendek	4.300.000.000	-	short-term loans
Penambahan modal			Addition to paid-up capital
disetor dari MESOP Pembayaran pinjaman	17.165.880	-	from MESOP Repayments
jangka panjang	(10.620.235.516)	(5.465.442.068)	1,2
Pembayaran liabilitas sewa	(2.607.429.136)	(2.332.383.896)	
Pembayaran pinjaman	(	(0000000)	Repayments
jangka pendek	(1.000.000.000)	-	of short-term loans
Pembayaran dividen kas	(966.273.789)	(2.181.039.874)	
Pembayaran bunga	(892.788.767)	(827.400.150)	Payments for interests
Pembelian saham treasuri	(681.215.455)	-	Purchase of treasury stock
Hasil penawaran umum perdana,		19 462 202 445	Proceeds from initial public offering,
dikurangi biaya penerbitan saham Penambahan modal saham	-	18.463.293.445 6.999.999.999	net of shares issuance cost
	-	0.333.333.339	Additional share capital

# **INFO MEMO** FULL YEAR OF 2022 (AUDITED)

#### PT DAYAMITRA TELEKOMUNIKASI Tbk. DAN ENTITAS ANAKNYA LAPORAN ARUS KAS KONSOLIDASIAN (lanjutan) Untuk Tahun yang Berakhir pada Tanggal 31 Desember 2022 (Disajikan dalam ribuan Rupiah, kecuali dinyatakan lain)

PT DAYAMITRA TELEKOMUNIKASI Tbk. AND ITS SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS (continued) For the Year Ended December 31, 2022 (Expressed in thousands of Indonesian Rupiah, unless otherwise stated)

	Tahun yang Berakhir pada Tanggal 31 Desember / Year Ended December 31,			
	2022	2021		
Arus kas neto yang (digunakan)/diperoleh dari aktivitas pendanaan	(7.920.776.783)	25.851.027.456	Net cash flows (used in)/provided by financing activities	
(Penurunan)kenaikan neto kas dan setara kas	(12.794.419.837)	18.617.167.581	Net increase(decrease) in cash and cash equivalents	
Kas dan setara kas pada awal tahun	19.133.193.156	516.025.575	Cash and cash equivalents at beginning of year	
Kas dan setara kas pada akhir tahun	6.338.773.319	19.133.193.156	Cash and cash equivalents at end of year	